

July 21, 2005

Docket Clerk California Public Utilities Commission 505 Van Ness Avenue San Francisco, California 94102

RE: R.04-01-006

Dear Docket Clerk:

Enclosed for filing with the Commission are the original and five copies of the SOUTHERN CALIFORNIA EDISON COMPANY'S (U 338-E) RAPID DEPLOYMENT -MONTHLY STATUS REPORT FOR JUNE 2005 in the above-referenced proceeding.

We request that a copy of this document be file-stamped and returned for our records. A self-addressed, stamped envelope is enclosed for your convenience.

Your courtesy in this matter is appreciated.

Very truly yours,

Nellie E. Choi

NEC:asLW051990022.doc Enclosures

cc: All Parties of Record

(U 338-E)

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# BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Order Instituting Rulemaking on the Commission's Proposed Policies and Programs Governing Post-2003 Low-Income Assistance Programs.

And Related Matters

R.04-01-006 (Filed January 8, 2004)

Application 04-06-038 Application 04-07-002 Application 04-07-014 Application 04-07-015 Application 04-07-020 Application 04-07-050 Application 05-06-005 Application 05-06-009 Application 05-06-012 Application 05-06-013

## SOUTHERN CALIFORNIA EDISON COMPANY'S (U 338-E) RAPID DEPLOYMENT – MONTHLY STATUS REPORT FOR JUNE 2005

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Dated: July 21, 2005

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## <u>SOUTHERN CALIFORNIA EDISON COMPANY'S (U 338-E) RAPID DEPLOYMENT -</u> <u>MONTHLY STATUS REPORT FOR JUNE 2005</u>

Southern California Edison Company ("SCE") hereby submits a status report describing its activities for the Low-Income Energy Efficiency ("LIEE") and California Alternate Rates for Energy ("CARE") low-income assistance programs for June 2005. This monthly report includes a narrative that highlights the recent activities that SCE has undertaken to implement its low-income assistance programs and to leverage SCE's program with the services provided by Low Income Home Energy Assistance Programs ("LIHEAP") providers.

SCE worked with the other California utilities, the Energy Division, and the Office of Ratepayer Advocates (ORA) in developing the format for this report and the accompanying tables. This report includes tables detailing SCE's June 2005 activities, as well as certain summary tables as requested by the Commission. All of these tables comply with the information requested in Ordering Paragraphs 14 and 17 of Decision 01-05-033, issued on May

3, 2001, as well as supplemental information requested by the Commission. The June 2005 tables are also submitted in accordance with the direction received from the Energy Division and ORA on a May 22, 2002, conference call with the Joint Utilities in which it was determined that for certain months, the utilities should file an abbreviated set of tables, but on a quarterly basis, the utilities are to file a full set of tables. This month, SCE is filing the abbreviated set of tables which includes Tables 1, 4, 6, 10, 11, 11a, 11b, and 16. As the information in these tables is dynamic, the figures submitted herein supersede results reported in prior months. Also, since SCE has no remaining SBX1 5 funds, SCE has revised many of the tables to eliminate columns that had previously contained SBX1 5 information.

I.

#### **NARRATIVE**

## A. <u>Description of SCE's Activities for LIEE</u>

In 2004, SCE strengthened the delivery of comprehensive services to low-income customers by maintaining an informed and experienced group of providers. June 2005 activities have continued that approach and reflect the new eligibility guidelines and eligible measures reflected in D.03-11-020. The following information reflects some of the measures completed and expensed in June 2005. For June 2005, SCE hereby reports on the paid installation of measures including 118 permanent evaporative coolers, 27,774 indoor compact fluorescent light bulbs, and 3,195 energy-efficient refrigerators.

In addition to the service delivery work completed in June 2005, SCE completed 4,477 assessments of customer homes and provided education to 2,386 customers.

## 1. <u>LIEE Outreach and Leveraging Efforts</u>

In 2005, SCE continues to permit any LIHEAP agency to leverage funds from the State Department of Community Services for installation of refrigerators provided at no cost by SCE with LIEE funds. SCE's LIEE contracts with LIHEAP agencies include requirements that

refrigerators must be installed in SCE customer homes and completed applications must be returned. Other LIHEAP providers are contacted by phone and mail to provide them with information on this leveraging opportunity. SCE and SoCalGas have established a cooperative working relationship over the years. SCE continues to refer all customers receiving electric measures and whose assessment indicates gas space heating and three eligible weatherization measures to SoCalGas.

#### 2. Bulk Purchasing

SCE continues to competitively bid the purchase of energy-efficient refrigerators. By purchasing these appliances in bulk, SCE exercises a level of control over inventory that may not otherwise be possible. Contract terms are usually beneficial to SCE service providers. For example, refrigerators are shipped in small quantities and are warehoused in a number of locations convenient to service providers. Finally, SCE is able to obtain the best price possible through a competitive bid process.

#### **B.** Description of SCE's Activities for CARE

In June, 14,990 customers were enrolled in the CARE program as a result of the March 2005 direct-mail marketing effort.

Moreover in June, SCE partnered in numerous CARE outreach activities that targeted SCE's hard-to-reach customer base in conjunction with SCE's Consumer Affairs Department and Equal Opportunity. SCE also hosted an event in conjunction with SCE's Customer Technology Application Center and AAHOA (Asian American Home Owner Association). The event was attended by approximately 50 members of AAHOA and provided a one-stop shop for information regarding customer programs. SCE's CARE Capitation Program was discussed with all event attendees.

As part of the CARE Capitation Program, 14 agencies/organizations submitted 304 applications in June. Of these, 169 customers were enrolled, 119 were found to be existing CARE enrollees and 16 applications were rejected. A total of \$2,019.00 was paid out as part of

the Capitation Program in June 2005.

SCE's multi-lingual efforts produced 547 applications in June with 439 of those applications resulting in new CARE enrollments. SCE continues to share enrollment data with SoCalGas and Southwest Gas.

As of June 30, 2005, a total of 959,195 customers were participating in the CARE program. SCE is working to develop new approaches that will increase customer response to recertification requests, thus reducing the customers that drop-off the CARE rate. Based on SCE's revised estimates of eligible customers as submitted to the Commission in Table 16 of this report, SCE's current enrollment equates to a penetration rate of approximately 84%.

# 1. Outreach Provided to California Indian Tribes So That Compliance With SBX1 5 Section 5(j) Can Be Monitored

SCE continues to work with the Southern California Indian Center in 2005 to provide important outreach to underserved Native Americans.

#### 2. Discussion of SCE's 2003/2004 CARE Program and Outreach Plan

SCE implemented a far reaching media campaign in 2003 and continued that successful approach in 2004. SCE is continuing this outreach in 2005 since direct mail will always be an important component of SCE's efforts. In October and November 2004, SCE mailed 530,000 CARE direct mail pieces to targeted customers. Over 32,000 customers were enrolled in the CARE Program through this mailing. SCE continues to track the new CARE enrollments driven by this direct mail campaign. SCE mailed 440,000 CARE direct mail pieces in March 2005 to targeted customers and has processed 18,045 CARE applications. Of the applications processed, 14,923 new customers were enrolled in CARE.

SCE continues to expand grassroots efforts through strategic alliances. SCE also plans to develop additional data systems and enhancements to CARE applications to improve the infrastructure of the system used to process applications and recertification documents.

In addition to implementing the high level marketing campaign and improving the infrastructure of the application processing/recertification/verification process, SCE will fund the cost recovery for Phase II of the Low-Income Needs Assessment. SCE believes increased marketing and communication to multi-lingual customers is consistent with Commission policy and should lead to increased CARE enrollment.

SCE conducted an Ethnic Awareness Survey to assess the effectiveness of its CARE ethnic advertising among residential customers in five ethnic segments: Hispanic, Chinese, Korean, Vietnamese and African American. Key findings show CARE is the most recalled SCE program among ethnic market customers and the majority of ethnic market customers (58%) prefer that information regarding CARE be provided only in their primary language.

## 3. Workshops – 2006 and 2007 Low-Income Programs Application

As directed by the Commission in D.05-04-052, SCE held workshops on June 14 in Rosemead, June 16 in Fontana and June 17 in Tulare to receive input on SCE's low-income reporting requirements and SCE's 2006 and 2007 low-income program proposals, which were filed with the Commission on June 1, 2005. Representatives from LIEE contractors, Energy Division, LIOB and SoCalGas attended the workshops or participated via teleconference. With the exception of changes in 2005 and beyond to the Cool Center program (discussed below), the parties did not raise any concerns with SCE's 2006 and 2007 proposed funding and program plans.

#### 4. 2005 Cool Centers

SCE contacted its existing Cool Center operators to discuss program changes that were directed by the Commission in D.05-04-052. All program operators have declined to participate in 2005 due to the new limitations on eligible expense categories for reimbursement and concern over income-qualifying Cool Center attendees. Based on the input received to date

from the existing contractors, SCE does not anticipate operating the Cool Center program in 2005, absent revisions to the policy directives outlined in D.05-04-052.

II.

## **CONCLUSION**

SCE appreciates this opportunity to provide the Commission with updated information about the successes SCE has achieved in its LIEE and CARE programs through the Rapid Deployment effort.

Respectfully submitted,

MICHAEL D. MONTOYA LARRY R. COPE NELLIE E. CHOI

By: Nellie E. Choi

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July 21, 2005

Table 1 - LIEE Program Expenses – Southern California Edison - As of June 30, 2005

	El	ectric		ectric YTD		Budget	% YTD / Budget
			Ва	ase Program		<u> </u>	J
LIEE Program:	Base Program		J	Jan to Date		Base Program	Base Program
A		В		W		AI	AU
Energy Efficiency							
- Gas Appliances	\$	-	\$	-	\$	-	n/a
- Electric Appliances	\$	1,001,487	\$	5,362,035	\$	20,971,520	26%
- Weatherization	\$	14,857	\$	44,316	\$	394,450	11%
- Outreach & Assessment	\$	291,003	\$	709,391	\$	2,817,745	25%
- In Home Energy Education	\$	35,790	\$	87,330	\$	518,400	17%
- Education Workshops	\$	-	\$	-	\$	-	n/a
Energy Efficiency TOTAL	\$	1,343,137	\$	6,203,071	\$	24,702,115	25%
Landlord Rebate Pilots							
- Refrigerator	\$	-	\$	-	\$	-	0%
- A/C Replacement - Room	\$	-	\$	-	\$	-	0%
- A/C Replacement - Central	\$	-	\$	-	\$	-	0%
Pilots							
- Pilot (A)	\$	-	\$	-	\$	-	0%
- Pilot (B)	\$	-	\$	-	\$	-	0%
Total Pilots	\$	_	\$	-	\$	-	0%
Training Center	\$	-	\$	-	\$	20,000	0%
Inspections	\$	12,284	\$	74,185	\$	555,000	13%
Advertising	\$	-	\$	-	\$	15,000	0%
M&E Studies	\$	760	\$	2,963	\$	195,000	2%
Regulatory Compliance	\$	4,701	\$	26,618	\$	70,000	38%
Other Administration	\$	141,934	\$	696,919	\$	1,772,885	39%
Indirect Costs*	\$	21,560	\$	136,274	\$	-	n/a
Oversight Costs							
- LIAB PY Past Year	\$	-	\$	-	\$	-	n/a
- LIAB PY Present Year	\$	-	\$	-	\$	-	n/a
- CPUC Energy Division	\$	6,274	\$	23,576	\$	70,000	34%
Total Oversight Costs	\$	6,274	\$	23,576	\$	70,000	34%
TOTAL COSTS	\$	1,530,650	\$	7,163,607	\$	27,400,000	26%

Appl. = Appliances

Base = Authorized + Carryover

YTD = Jan 2005 through current month

<sup>\*</sup> Indirect costs are not charged to the LIEE program

Table 4 - LIEE Measure Installations - Southern California Edison - As of June 30, 2005

Measures	Units		hern California Edi Current Month		YTD
		Completed and Expensed	Completed but not Expensed	Initiated but not Completed	Completed and Expensed
		Base	Base	Base	Base Jan to Date
Α	В	С	G	К	Р
Furnaces					
- Repair - Gas	Each				
- Replacement - Gas	Each				
- Repair - Electric	Each				
- Replacement - Electric	Each				
Infiltration & Space Conditioning.					
- Duct Repair	Home				
- Cover Plates/Gaskets	Home	194	135		326
Weatherization					
- Evaporative Cooler/Air Cond. Covers	Home		34		22
- Attic Insulation	Home		4		
- Water Heater Blanket	Each		165		14
- Low Flow Showerhead	Each	202	141		346
- Weatherstripping	Home	98	153		246
- Caulking - Minor Home Repairs	Home Home	74	15 103		177
- Attic Access Weatherstripping	Home	/-	103		1/,
- HVAC Air Filter Replacement	Home				
- 11 v / C / All 1 liter replacement	Home				
Water Heater Savings					
- Water Heater Pipe Wrap	Home	4			,
- Faucet Aerators	Each	371	548		614
Miscellaneous Measures	Each	18	31		23
Permanent Evaporative Coolers	Each	118	240		576
Portable Evaporative Coolers	Each	110	210		370
Compact Fluorescents (indoor)	Each	27,774	12,682		65,359
Compact Fluorescents (outdoor)	Each	37	20		83
Refrigerators	Each	3,195	1,960		8,579
Landlord Rebate Pilots					
- Refrigerators					
- Air Conditioner Replacement - Room					
- Air Conditioner Replacement - Central					
Pilots - Rapid Deployment					
- Air Conditioner Replacement - Room	Each	34	4		74
- Air Conditioner Replacement - Central	Each				,
- Duct Sealing and Repair	Home				
- Whole House Fans	Each				
- Water Heater Replacement - Gas	Each				·
- Water Heater Replacement - Electric	Each				
- Set-back Thermostats	Each				
- Evaporative Cooler Maintenance	Each				(
Energy Education					
- Outreach & Assessment	Home	4,477	2,984		5,982
- In-Home Education	Home	2,386	983		6,825
- Education Workshops					
- Home Weatherized	Home	209	153		408
- Home Treated	Home	7,590	4,375		21,189

YTD = Jan 2005 through current month

Table 6 - CARE Program Expenses - Southern California Edison - As of June 30, 2005

		rent Month		xpenses – sou E	lectric YTD			Budget		% \	/TD / Buc	lget
	Base Prog	ram		Base Prog	gram	Total	Base Pro	ogram		Base Prog	ram (PGC)	
	CARE	[1] Other	Total	Jan to Date	*Other	Jan to Date	CARE	*Other	Total	CARE	*Other	Total
A	В		D				AA		AD	AJ		AM
Outreach												
- Capitation Fees	9,817		9,817	52,969	_	52,969	100,000		100,000	53%	n/a	53%
- Automatic Enrollment	1,289		1,289	24,207		24,207	60,000		60,000	40%	n/a	40%
- Other Outreach	105,389		105,389	498,605	_	498,605	1,533,000		1,533,000	33%	n/a	33%
Total Outreach	116,495		116,495	575,782	-	575,782	1,693,000		1,693,000	34%	n/a	34%
Processing/Certification/Verification	47,727		47,727	285,465	_	285,465	600,000		600,000	48%	n/a	48%
Billing System /Programming	42,587		42,587	110,198	_	110,198	557,000		557,000	20%	n/a	20%
Pilots	·					·						
- 2005 Cool Center	3,354		3,354	19,362	_	19,362	95,000		95,000	20%	n/a	20%
- Pilot (B)					_		-			n/a	n/a	n/a
Total Pilots	3,354		3,354	19,362	_	19,362	95,000		95,000	20%	n/a	20%
Measurement & Evaluation	523		523	9,545	_	9,545	58,000		58,000	16%	n/a	16%
Regulatory Compliance [2]	4,047		4,047	23,196	_	23,196	50,000		50,000	46%	n/a	46%
Other Administration [3]	(72,498)		(72,498)	266,190	_	266,190	1,063,300		1,063,300	25%	n/a	25%
Indirect Costs (P&B)		23,919	23,919		164,128	164,128		n/a		n/a	n/a	n/a
Oversight Costs												
- LIAB Start-up			_		_		-			n/a	n/a	n/a
- LIAB PY Past Year**			-		-		-			n/a	n/a	n/a
- LIAB PY Present Year**			_		_		-			n/a	n/a	n/a
- CPUC Energy Division [4]	14,639		14,639	63,644	-	63,644	82,700		82,700	77%	n/a	77%
Total Oversight Costs	14,639		14,639	63,644	-	63,644	82,700		82,700	77%	n/a	77%
TOTAL PROGRAM COSTS	156,872	23,919	180,792	1,353,383	164,128	1,517,511	4,199,000		4,199,000	32%	n/a	36%
CARE Rate Discount	14,172,196		14,172,196	76,698,025	-	76,698,025	168,100,000		168,100,000	46%	n/a	46%
Service Establishment Charge Discount												_ <del></del>
Total Program Costs & Customer Discounts												
Total Program Costs & Customer Discounts	\$14,329,068	\$23,919	\$14,352,987	\$78,051,407	\$164,128	\$78,215,536	\$172,299,000	n/a	\$172,299,000	45%	n/a	45%

<sup>[1]</sup> Includes CARE activities absorbed by non-CARE funding sources.

Note: With the implementation of post PROACT rates on August 1, 2003, the 1-cent and 3-cent surcharge exemptions no longer are separate from the CARE discount. CARE customers continue to receive a discount in excess of the mandated 20%, based on post-PROACT rates adopted in D.03-07-029, but the full cost of this discount is now included in rates for recovery from other customers.

<sup>[2]</sup> Includes Regulatory & Compliance and Law.

<sup>[3]</sup> Includes program management labor, overheads, and information technology support.

<sup>[4]</sup> Includes only invoices received from the Public Utilities Commission for LIEE reimbursements - 70% allocated to CARE and 30% to other LIEE.

	TABLE 10 CARE Enrollment, Recertification, and Attrition - Southern California Edison June 2005									
	A	В	C	D	E	F	G	Н	I	J
	Gross Enrollment From Automatic Enrollment <sup>1</sup>	Gross Enrollment From Capitation	Gross Enrollment Other Sources (Not Including Recertification Enrollment)	Gross Current Month Enrolled A+B+C	Gross Enrollment From Recertification <sup>2</sup>	Total Gross Enrollment D+E	Attrition (Drop Offs)	Net Enrollment F-G	Adjusted Net Enrollment = Net Enrollment - Recertification H-E	Total CARE Participants
January	2,823	123	23,929	26,875	38,825	65,700	22,527	43,173	4,348	978,553
February	2,428	158	19,848	22,434	53,689	76,123	29,688	46,435	-7,254	971,299
March	2,249	171	22,868	25,288	49,034	74,322	39,310	35,012	-14,022	957,277
April	1,721	222	31,686	33,629	20,278	53,907	31,119	22,788	2,510	959,787
May	2,027	143	19,271	21,441	17,097	38,538	20,897	17,641	544	960,331
June	1,430	169	22,601	24,200	19,604	43,804	25,336	18,468	-1,136	959,195
July										
August										
September										
October										
November										
December										
Totals	12,678	986	140,203	153,867	198,527	352,394	168,877	183,517	-15,010	

## Notes:

 $<sup>^{\</sup>rm 1}$  Includes enrollment from data exchages with SoCalGas, Southwest Gas, and State CSD.

<sup>&</sup>lt;sup>2</sup> Recertifications completed regardless of month requested.

Table 11 - CARE Standard Program Random Verification Results - Southern California Edison - June 2005

	Total CARE Population less Capitation Enrollments	Participants Requested to Verify	% of Population Total	Participants Dropped (No Response)	Participants Dropped (Verified as Ineligible)	Total Dropped <sup>1</sup>	% Dropped through Verification	% of Total Population Dropped
January-05	978,430	696	0.07%	514	15	529	76.01%	0.05%
February-05	971,141	607	0.06%	379	28	407	67.05%	0.04%
March-05	957,106	745	0.08%	432	26	458	61.48%	0.05%
April-05	959,565	674	0.07%	385	28	413	61.28%	0.04%
May-05	960,188	1,877	0.20%	0	51	51	2.72%	0.01%
June-05	959,026	665	0.07%	0	3	3	0.45%	0.00%
July-05								
August-05								
September-05								
October-05								
November-05								
December-05								
Total YTD PY2005	959,026	5,264	0.55%	1,710	151	1,861	35.35%	0.19%

<sup>&</sup>lt;sup>1</sup> Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a customer to respond.

Table 11A - CARE SBX1 5 Outreach Verification Results - Southern California Edison - June 2005

	Total SBX1 5	Participants	% of	Participants	Dropped		% Dropped	% of Total SB5
	Outreach	Requested to	Outreach	Dropped (No	(Verified as	Total	through	Population
	Enrollment	Verify	Total	Response)	Ineligible)	Dropped	Verification <sup>1</sup>	Dropped
January-05	123	0	0.00%	0	0	0	0.00%	0.00%
February-05	158	0	0.00%	0	0	0	0.00%	0.00%
March-05	171	3	1.75%	2	0	2	0.00%	1.17%
April-05	222	6	2.70%	4	0	4	0.00%	1.80%
May-05	143	9	6.29%	0	0	0	0.00%	0.00%
June-05	169	0	0.00%	0	0	0	0.00%	0.00%
July-05								
August-05								
September-05								
October-05								
November-05								, and the second second
December-05								
Total YTD PY2005	986	18	1.83%	6	0	6	0.00%	0.61%

<sup>&</sup>lt;sup>1</sup> Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a customer to respond.

Table 11B - Combined CARE Standard Program and SBX1 5 Outreach Verification Results - Southern California Edison - June 2005

	Total CARE Population	Participants Requested to Verify	% of Population Total	Participants Dropped (No Response)	Participants Dropped (Verified as Ineligible)	Total Dropped	% Dropped through Verification <sup>1</sup>	% of Total Population Dropped
January-05	978,553	696	0.07%	514	15	529	76.01%	0.05%
February-05	971,299	607	0.06%	379	28	407	67.05%	0.04%
March-05	957,277	748	0.08%	434	26	460	61.50%	0.05%
April-05	959,787	680	0.07%	389	28	417	61.32%	0.04%
May-05	960,331	1,886	0.20%	0	51	51	2.70%	0.01%
June-05	959,195	665	0.07%	0	3	3	0.45%	0.00%
July-05								
August-05								
September-05								
October-05								
November-05								
December-05								
Total YTD PY2005	959,195	5,282	0.55%	1,716	151	1,867	35.35%	0.19%

<sup>&</sup>lt;sup>1</sup> Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a customer to respond

			TABLE	16			
CARE PARTICIPATION COMBINED RURAL & URBAN - SOUTHERN CALIFORNIA EDISON - AS OF JUNE 30, 2005							
Α	В	С	D	E	F	G	Н
		Monthly	Monthly				
2004		Enrolled	Enrolled By	Total		Total # of	
2004	Estimated	by	Non-	Enrolled by	YTD	CARE	Penetration
	Eligible	Capitation	Capitation	Month	Enrolled	Participants	Rate
January	1,137,644	123	26,752	26,875	26,875	978,553	86%
February	1,137,644	158	22,276	22,434	49,309	971,299	85%
March	1,137,644	171	25,117	25,288	74,597	957,277	84%
April	1,143,649	222	33,407	33,629	108,226	959,787	84%
May	1,143,649	143	21,298	21,441	129,667	960,331	84%
June	1,143,649	169	24,031	24,200	153,867	959,195	84%
July							
August							
September							
October							
November							
December							

## **CERTIFICATE OF SERVICE**

nave this day 338-E) RAPI	by certify that, pursuant to the Commission's Rules of Practice and Procedure, I served a true copy of SOUTHERN CALIFORNIA EDISON COMPANY'S (UDDEPLOYMENT – MONTHLY STATUS REPORT FOR JUNE 2005 on all fied on the attached service list(s). Service was effected by one or more means ow:
	Transmitting the copies via e-mail to all parties who have provided an e-mail address.
	Placing the copies in sealed envelopes and causing such envelopes to be delivered by hand or by overnight courier to the offices of the Commission or other addressee(s).
	Placing copies in properly addressed sealed envelopes and depositing such copies in the United States mail with first-class postage prepaid to all parties.
	Directing Prographics to place the copies in properly addressed sealed envelopes and to deposit such envelopes in the United States mail with first-class postage prepaid to all parties identified as "Appearance" or "State Service."
Execu	ted this 21st day of July, 2005, at Rosemead, California.
	Christine Sanchez Project Analyst
	SOUTHERN CAUTEORNIA EDISON COMPANY

2244 Walnut Grove Avenue Post Office Box 800 Rosemead, California 91770